



Hacienda
Riquelme
Golf
Resort

LANDSCAPE ENHANCEMENT PROPOSAL FOR HACIENDA RIQUELME

GARDENING CONTRACT 2014-2018





	<p>“Hacienda Riquelme Golf Resort”</p>	<p>ENHANCEMENT PROPOSAL FOR “HACIENDA RIQUELME GOLF RESORT”</p>	
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1. INTRODUCTION

One of the greatest attractiveness of Hacienda Riquelme Golf Resort is their green areas. That is why it is so important to count on an efficient, solvent and reliable company which is provided with the required gardening machinery and which meets the quality criteria in the resort gardens.

The following proposal intends to show the community of owners the enhancement works which would be carried out in the resort in the case the contract with STV Gestion is renewed.



2. WHY CONTINUE WORKING WITH STV GESTION?

STV GESTION, S.L. is a company born in Murcia, leader in the landscaping and gardening maintenance, which use, in all their activities and processes, their own quality and environmental management systems, developed according to the Standards ISO 9001, ISO 14001 and OHSAS 18001, attested by *Bureau Veritas*, the global leader in Testing, Inspection and Certification (TIC)

- ✓ Quality management (ISO 9001).
- ✓ Environmental management (UNE-ISO 14001-96).
- ✓ Health and Safety management (OHSAS 18001).

STV Gestion puts itself forward to the community of owners as a company:

- ✓ **that the community of owners** already know; reliable, no surprises, which knows how the irrigation systems work as well as all the green areas in the resort, something that can only be achieved with experience.
- ✓ with an extensive **experience in the management and maintenance of golf resorts**, like Hacienda Riquelme, Hacienda del Alamo, Condado de Alhama, Mar Menor, El Valle or Terrazas de La Torre Golf Resorts.

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- ✓ with **competent technicians** (engineers, landscapers, etc.) who focus their efforts to achieve the clients’ satisfaction and to enhance the green areas. Besides, our technicians get along very well in **English, making the professional relation and treatment with the client easier.**
- ✓ which **responds acts and informs immediately of the incidents** our clients report.

3. ENHANCEMENTS OFFERED TO THE COMMUNITY OF OWNERS

3.1. Changing the grass areas into new and more interesting eco-friendly landscaped areas. Cost: 121,062.17 €; it includes:

- a. Polaris Stripes in all the Resort
- b. Boulevard opposite El Cason of Hacienda Riquelme
- c. Boulevard, roundabout and central reservation in Phase 1
- d. Boulevard, roundabout and central reservation in Phase 2
- e. Boulevard and central reservation in Phase 3
- f. Boulevard and roundabout in Phase 5 and the former supermarket area
- g. Our proposal includes 140 new trees for the Resort and the pavement fixed of the playground areas at Phase 5A and Phase 3.

3.2. Changing the municipal areas in phase 2, phase 6, phase 7 and phase 4.

- **Cost: 38,653.11 €**

- a. Phase 2 and 6. Half area: 15,892.24 €
- b. Phase 4: 4,655.52 €
- c. Phase 7: 18,105.35 €

3.3. Plantation in the areas next to the playground in phase 1 and El Cason.



- **Cost: 1,887.69 €**

3.4. Painting and improvement of the entrance signage. Cost: 895 €

TOTAL AMOUNT FOR THE IMPROVEMENTS SUGGESTED: 162,497.97 €
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Please see Appendix 5.1 for more information

The following extras are also included, free of cost for the community:

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- o €6,000 per annum for new planting
- o The maintenance and clearing of the sports area and the outside area of El Cason (this is Polaris maintenance).

4. CONCLUSIONS

STV Gestion is a trustworthy and experienced company, committed to our clients. We wish to continue maintaining the gardens in Hacienda Riquelme, enhancing them day by day; we also commit to carrying out several improvements in the resort in order to reduce the water consumption and to improve the landscaping of certain areas, frequently requested by the owners.

With all this, STV Gestion is proposing enhancement services; if instead of improving the municipal areas, you prefer to reduce the surface covered with lawn in the communal areas, or you have other ideas, of course we can work on new suggestions. If you like, and agree with, our proposal and wish to renew our contract for four years more, STV Gestion will prepare detailed plans for each the areas which would be treated.

On behalf of STV Gestion and myself, I would like to thank you for your trust in our company; we hope we can continue with the landscaped areas maintenance of HRGR.

STV Director

Gardening Manager, HRGR

Juan Alcántara

Alfonso Parra